



“Alex is a brilliant P&L driven CTO with a turnaround track record in the UK’s biggest financial institutions and FinTechs. A well-connected, strategic thinker and inspirational leader with a solid background of completing high risk operations and technology transformation in the most complex customer environments”

Glynn Jones

CEO at Scoopt / FashCloud



“Alex is a strong leader with a proven track record of executing technology and organisational change. He transformed Monitise’s operations by driving a clear vision and aligning the team to his strategy thereby delivering significant improvements to client services. He also ensured he remained closely aligned to the developing needs of the business and that the activities of the technology team continued to deliver demonstrable value.”

Mike Keyworth

CIO Monitise



Alex Manning

VP Technology/CIO/CTO

Alex has a proven talent for turning around under-performing technology functions. By introducing major improvements throughout operations, products, services and, often most importantly, in the working culture, Alex has consistently delivered improved profitability. Always striving to identify supplementary opportunities within existing assets, he has also been a key player in the acquisitions of several businesses valued over £100m.

Alex is an individual who understands people as well as he understands technology. He has an inclusive management style which quickly galvanises teams to push through change. He achieves transformation in technology, processes and culture by winning the positive cooperation of stakeholders and by using industry best practice.

Alex thrives in high pressure environments driven by rapid changes in economies, client requirements and emerging technologies. His background and experience mean issues are swiftly identified and tough measures can be taken with confidence. Complex change is a speciality.

TRANSFORMATION

- Replatformed one of the UK’s largest bank’s mobile service which has over 6m customers
- Restructured support teams to be more customer focused, reducing customer outages to nil within 12 weeks
- Major upgrade to payments system for wholesale banking client to allow for stability and business growth
- Redeveloped cloud based platform to allow for PaaS based services to be sold to clients using Agile methodologies

DELIVERY

- Led the technology team for mobile payments company with 35m customers globally, transacting over £75bn
- Designed and built a highly available mobile service, scalable to 100m customers for LatAm
- While managing a challenging client, identified and billed over £4m of additional services on the account in 12 months

RELATIONSHIPS

- Membership of M&A teams, investment due diligence and pitch teams, executive committees, and board membership

EDUCATION & RECOGNITION

Postgraduate Diploma in Management Studies, Greenwich School of Management

Myers-Briggs Type Indicator: ENTJ; Hallmark: Drive